

# **WEST VIRGINIA LEGISLATURE**

## **2017 REGULAR SESSION**

**Introduced**

### **Senate Bill 216**

BY SENATORS TRUMP AND BLAIR

[Introduced February 9, 2017; referred  
to the Committee on the Judiciary]

1 A BILL to amend and reenact §46A-6-107 of the Code of West Virginia, 1931, as amended,  
 2 relating to disclaimers of warranties with respect to goods which are the subject of, or are  
 3 intended to become the subject of, a consumer transaction; prohibition against exclusion,  
 4 modification or limitation of any warranty or remedy; waiver of warranty on used motor  
 5 vehicle as to particular defect or malfunction which dealer has disclosed; conditions  
 6 permitting as-is sale of used motor vehicle; conspicuous disclosure of as-is sale; as-is sale  
 7 does not waive express warranties made by dealer; and dealer to conform to federal  
 8 regulations.

*Be it enacted by the Legislature of West Virginia:*

1 That §46A-6-107 of the Code of West Virginia, 1931, as amended, be amended and  
 2 reenacted to read as follows:

**ARTICLE 6. GENERAL CONSUMER PROTECTION.**

**§46A-6-107. Disclaimer of warranties and remedies prohibited.**

1 (a) (1) Notwithstanding any other provision of law to the contrary Except in the case of  
 2 certain used motor vehicles as otherwise provided in this section, with respect to goods which are  
 3 the subject of or are intended to become the subject of a consumer transaction, no merchant shall  
 4 may:

5 ~~(1)~~ (A) Exclude, modify or otherwise attempt to limit any warranty, express or implied,  
 6 including the warranties of merchantability and fitness for a particular purpose; or

7 ~~(2)~~ (B) Exclude, modify or attempt to limit any remedy provided by law, including the  
 8 measure of damages available, for a breach of warranty, express or implied.

9 (2) Any such exclusion, modification or attempted limitation shall be is void.

10 (b) Except as otherwise provided in this section, an agreement entered into by a consumer  
 11 for the purchase of a used motor vehicle that excludes, modifies or attempts to limit any warranty,  
 12 express or implied, including the warranties of merchantability and fitness for a particular purpose  
 13 is void as contrary to public policy, and the dealer nevertheless shall be considered, as a matter

14 of law, to have given the warranty.

15 (c) Notwithstanding the provisions of subsections (a) and (b) of this section, a consumer  
16 who purchases a used motor vehicle may waive a warranty as to a particular defect or malfunction  
17 which the dealer has disclosed in writing to the consumer. The waiver is not effective unless the  
18 waiver:

19 (1) Is in writing;

20 (2) Is conspicuous and is in plain language;

21 (3) Identifies the particular disclosed defect or malfunction in the used motor vehicle for  
22 which the warranty is to be waived;

23 (4) Describes any additional defects or malfunctions, if any:

24 (A) Disclosed to the dealer by a previous owner of the used motor vehicle;

25 (B) Discoverable by the dealer through an inspection of the used motor vehicle; and

26 (C) That must be repaired before the used motor vehicle can comply with the motor vehicle  
27 inspection and test laws set forth in article sixteen, chapter seventeen-c of this code;

28 (5) States that warranty, if any, applies to any disclosed defect or malfunction; and

29 (6) Is signed by both the consumer and the dealer before the sales contract is executed.

30 (d) A motor vehicle may be sold “as is” and the prohibition against exclusion, modification  
31 or limitation of any warranty or remedy, as set forth in this section, does not apply to:

32 (1) A used motor vehicle sold for less than \$2,500;

33 (2) A used motor vehicle that has been driven more than eighty thousand actual miles at  
34 the time sold;

35 (3) A used motor vehicle that is seven years of age or older, calculated from January 1, of  
36 the designated model year of the vehicle;

37 (4) A vehicle that has been custom built or modified for show purposes or racing; or

38 (5) A vehicle that is inoperable and a total loss.

39 (e) For the purpose of subsection (d) of this section, a vehicle is a “total loss” only if there

40 is material damage to the vehicle's frame, unitized structure or suspension system, and the  
41 projected cost of repairing the damage exceeds the market value of the vehicle at the time of the  
42 incident causing it to be declared a total loss.

43 (f) A used motor vehicle may be sold "as is" by a dealer only if it falls within one or more  
44 of the exemptions set out in subsection (d) of this section. No "as is" disclaimer by a dealer is  
45 enforceable unless all of the following conditions are met:

46 (1) A disclaimer must appear on the front page of the contract of sale, and shall read as  
47 follows:

48 **"AS IS"**

49 **THIS VEHICLE IS SOLD "AS IS". YOU WILL HAVE TO PAY FOR ANY REPAIRS**  
50 **NEEDED AFTER THE SALE. IF WE HAVE MADE ANY PROMISES TO YOU, THE LAW SAYS**  
51 **WE MUST KEEP OUR PROMISES EVEN IF WE SELL "AS IS." TO PROTECT YOURSELF,**  
52 **ASK US TO PUT ALL PROMISES IN WRITING.**

53 (2) The text of the disclaimer must be printed in twelve-point boldfaced type, except the  
54 heading, which must be in sixteen-point extra boldfaced type. The entire notice must be boxed.

55 (3) The consumer shall sign the consumer's name and the date within the box containing  
56 the disclaimer prior to the sale.

57 (4) An "as is" sale of a used motor vehicle waives implied warranties, but does not waive  
58 any express warranties, either oral or written, upon which the consumer relied in entering into the  
59 transaction.

60 (5) In selling or offering to sell any used motor vehicle, and in providing an express  
61 warranty, a dealer shall comply in all respects with the Federal Trade Commission's "Used Motor  
62 Vehicle Trade Regulation Rule," 16 C.F.R. § 455.

NOTE: The purpose of this bill is to prohibit the exclusion, modification or limitation of any warranty or remedy in the sale of used motor vehicles; to allow a consumer to waive a warranty on used motor vehicle as to a particular defect or malfunction only if the dealer

has disclosed the particular defect; to identify conditions permitting "as is" sales of used motor vehicles; to require conspicuous disclosure of "as is" sales; to clarify that "as is" sales do not waive express warranties made by a dealer; and to require dealers to conform to federal regulations concerning used motor vehicle sales.

Strike-throughs indicate language that would be stricken from a heading or the present law and underscoring indicates new language that would be added.